

Chatbots that Transform Direct Selling

In today's digital age, distributors and customers alike are expecting a chatbot experience from the places they shop and do business.

- 67% of consumers interacted with a chatbot last year
- 85% of customer interactions will be handled automatically in 2020
- Chatbots speed up your business' response time by 80%
- Save 30% in call center costs with chatbots
- Mobile-based (SMS) chatbots enjoy a 95% "open rate"

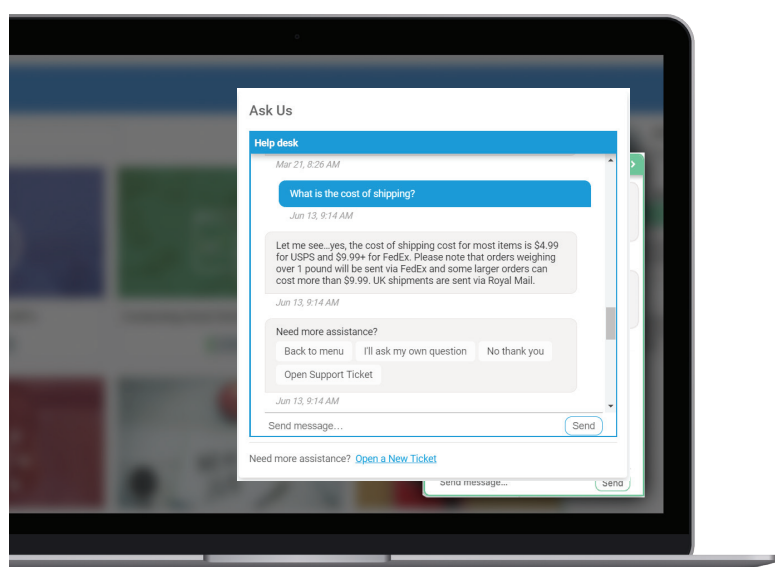
Source: <https://www.invespcro.com/blog/chatbots-customer-service/>



Chatbots as Customer Service Agents

Chatbots work as tireless customer service agents, providing immediate answers to questions 24 hours a day, 7 days a week.

- Reduce call center costs
- Increase customer and distributor satisfaction
- Gain valuable insight on customer concerns



Try a Demo!

Go to <https://mbl.coach/vrkUgl> and enter the keyword **csbdemo2** to start.

Client Case Study:

- Mobile Coach client designed a customer service chatbot to scale capacity and support rapid company growth
- **48%** of website visitors use the customer service chatbot
- Chatbot resulted in a **15% reduction** in call center costs
- **74%** of customer issues automatically resolved



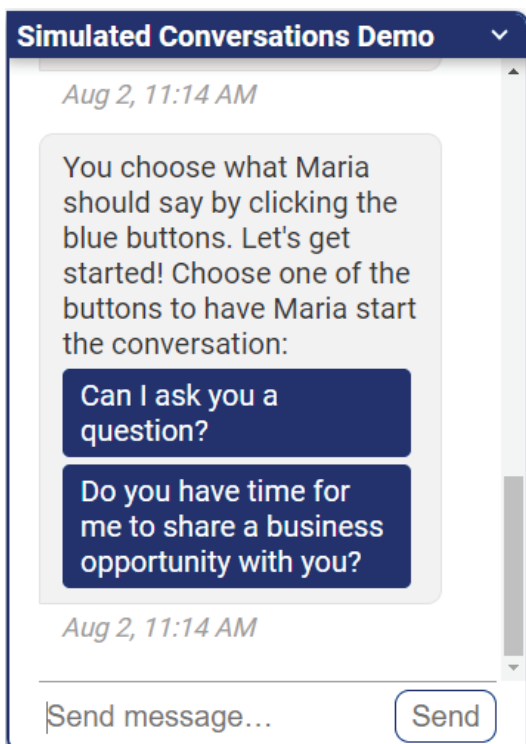
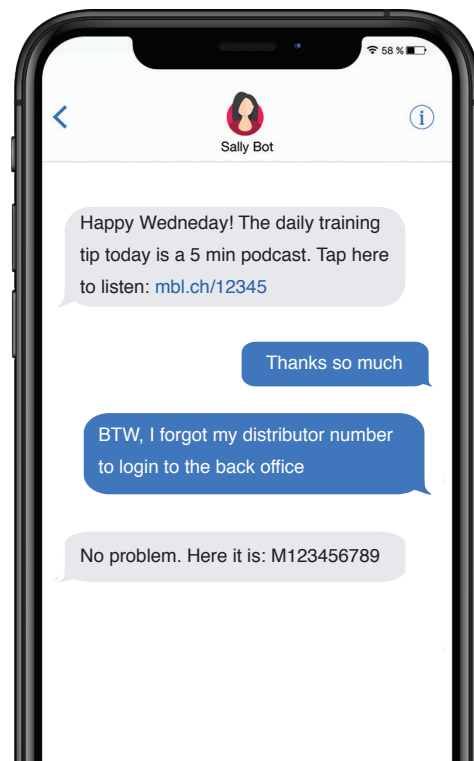
Chatbots as Coaches

Chatbots can help distributors better develop their sales skills by providing timely reminders, tips and advice right to their phone

- Increase new distributor retention
- Daily tips, reminders and motivation
- Instant answers to questions

Try a Demo!

Send the keyword **sales101** via text message to +1 801 609 3592.



Chatbots as Teachers

Chatbots can be setup with conversation simulators, allowing distributors to safely practice important conversations over and over again.

- Safe, effective training environment to improve conversation skills
- Improve objection handling
- Increase compliance
- Get insight into the strengths and weaknesses of your field

Try a Demo!

Go to: <https://bit.ly/2YjH3PT>



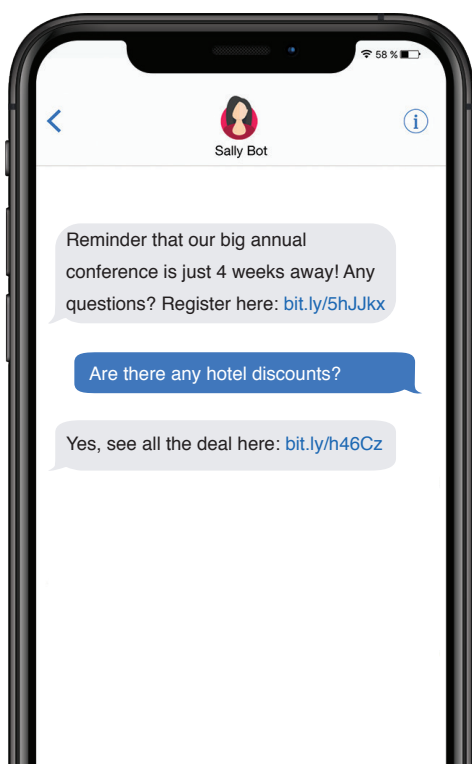
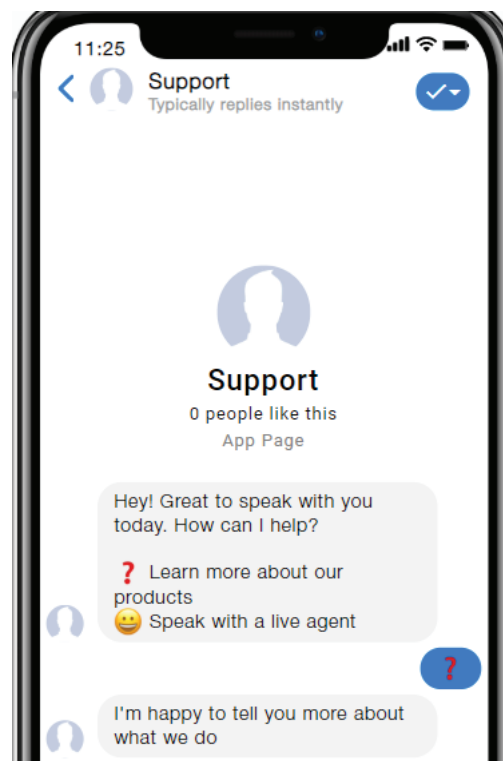
Chatbots that Drive Facebook Leads

Facebook chatbots can work to convert your Facebook prospects into leads and customers.

- Automatically engage your Facebook audience
- Instant answers to common prospect questions
- Funnel new leads automatically to distributors in their area
- Educate and qualify leads automatically

Try a Demo!

Go to <https://bit.ly/2Kt2Yu9>, and enter the keyword **facebookfunneldemo**



Chatbots to Support Your Big Events

Chatbots help event attendees get the most out of their experience.

- Drive event attendance
- Answer questions instantly
- Gather feedback and gauge trends
- Extend the event experience before & after the event itself

Try a Demo!

Send the keyword **eventdemo** via text message to +1 801 515 4140.



Mobile Coach Platform Key Features

- Deploy your chatbots on common messaging platforms like SMS, WeChat, LINE, Viber, Telegram and more
- Enjoy putting your chatbots to work 24/7 to effectively coach and service your field and customers
- Integrate with your back office to make your chatbot more effective
- Access the Mobile Coach reporting dashboard to see exactly how your field is improving and how your customers are feeling

About Mobile Coach

Founded in 2013, Mobile Coach is the leading enterprise SaaS platform for designing, deploying, and managing chatbots. Mobile Coach has worked with dozens of direct selling companies and are experts in chatbot design for supporting direct sellers and their customers. Mobile Coach is based in Provo, Utah.

Request a Demo!

Request a full demo of the Mobile Coach chatbot authoring platform, complete with a tour of key authoring features and reporting capabilities. Contact us at sales@mobilecoach.com or visit us online at <https://mobilecoach.com>.